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Fill Station® Pillow Kiosk Cost Sheet Sheet plus Shipping

Confidential

**Pillow Shells, Protectors, Covers, Sprays**

Quantity	SKU	Size	Description	Individual Cost	Licensee Profit	Licensee Margin	Suggested Retail	Cost Per Case	Per Case
<b>Shells</b>									
	S1C	Standard 20x26	1C - Variable Cotton Plain Fill Shell, White	\$3.99	\$16.01	80.05%	\$20.00	\$39.90	10
	Q1C	Queen 20x30	1C - Variable Cotton Plain Fill Shell, White	\$6.99	\$15.01	68.23%	\$22.00	\$69.90	10
	K1C	King 20x36	1C - Variable Cotton Plain Fill Shell, White	\$7.99	\$17.01	68.04%	\$25.00	\$79.90	10
	1B	Queen 20x30	1B - Bolster Neck Fill Shell, White	\$7.99	\$22.01	73.37%	\$30.00	\$79.90	10
	1D	Queen 20x30	1D - Donut Neck Fill Shell, White	\$7.99	\$17.01	68.04%	\$25.00	\$79.90	10
	1NP	Queen 20x30	1NP - Pillow Neck Wrap Fill Shell, White	\$8.99	\$16.01	64.04%	\$25.00	\$89.90	10
	1SS	Queen 20x30	1SS - Shoulder Side Sleeper Fill Shell, White	\$8.99	\$16.01	64.04%	\$25.00	\$89.90	10
	1SA	Queen 20x30	1SA - Shoulder & Arm Support Fill Shell, White	\$7.99	\$17.01	68.04%	\$25.00	\$79.90	10
<b>Twill Protectors</b>									
	S2T	Standard 20x26	2T - Twill Pillow Protector and Feather Barrier, White	\$8.99	\$14.01	60.91%	\$23.00	\$89.90	10
	Q2T	Queen 20x30	2T - Twill Pillow Protector and Feather Barrier, White	\$8.99	\$14.01	60.91%	\$23.00	\$89.90	10
	K2T	King 20x36	2T - Twill Pillow Protector and Feather Barrier, White	\$9.99	\$15.01	60.04%	\$25.00	\$99.90	10
	S2PT	Standard 20x26	2PT - Premium Pillow Protector and Feather Barrier, Str	\$10.99	\$14.01	56.04%	\$25.00	\$109.90	10
	Q2PT	Queen 20x30	2PT - Premium Pillow Protector and Feather Barrier, Str	\$11.50	\$13.50	54.00%	\$25.00	\$115.00	10
	K2PT	King 20x36	2PT - Premium Pillow Protector and Feather Barrier, Str	\$12.20	\$12.80	51.20%	\$25.00	\$122.00	10
	2SST	Queen 20x30	2SST - Shoulder Side Sleeper Twill Protector	\$8.99	\$14.01	60.91%	\$23.00	\$89.90	10
	2SAT	Queen 20x30	2SAT - Shoulder & Arm Support Twill Protector	\$8.99	\$14.01	60.91%	\$23.00	\$89.90	10
	2NPT	Queen 20x30	2NPT - Neck Pillow Wrap Twill Protector	\$8.99	\$14.01	60.91%	\$23.00	\$89.90	10
	2SSPT	Queen 20x30	2SSPT - Shoulder Side Sleeper Premium Twill Protector	\$11.50	\$13.50	54.00%	\$25.00	\$115.00	10
	2SAPT	Queen 20x30	2SAPT - Shoulder & Arm Support Premium Twill Protec	\$11.50	\$13.50	54.00%	\$25.00	\$115.00	10
	2NPPT	Queen 20x30	2NPPT - Neck Pillow Wrap Premium Twill Protector	\$11.50	\$13.50	54.00%	\$25.00	\$115.00	10
<b>Kid Pillow Friend Covers</b>									
	2AC	Standard 20x26	2AC - Blue Cat Pillow Cover	\$12.00	\$13.00	52.00%	\$25.00	\$60.00	5
	2AD	Standard 20x26	2AD - Green Dinosaur Pillow Cover	\$12.00	\$13.00	52.00%	\$25.00	\$60.00	5
	2AU	Standard 20x26	2AU - Purple Unicorn Pillow Cover	\$12.00	\$13.00	52.00%	\$25.00	\$60.00	5
	1CCMP	Standard 20x26	1CCMP - Dino Color Me Pillow Covers - Fabric Crayons	\$4.99	\$15.01	75.05%	\$20.00	\$49.90	10
<b>Pillow Sprays</b>									
	5ACJ	4 FL OZ	5ACJ - Citrus Joy - Aromatherapy Collection	\$6.00	\$9.00	60.00%	\$15.00	\$36.00	6
	5AL	4 FL OZ	5AL - Lavender - Aromatherapy Collection	\$6.00	\$9.00	60.00%	\$15.00	\$36.00	6
	5AT	4 FL OZ	5AT - Tranquility - Aromatherapy Collection	\$6.00	\$9.00	60.00%	\$15.00	\$36.00	6